

## Directing

Question 1.

Which of the following is an example of Non-financial incentives?

- (a) Recognition
- (b) Job Security
- (c) Status
- (d) All of the above

▼ [Answer](#)

Answer: (d) All of the above

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Question 2.

The software company promoted by Narayana Murthy is

- (a) Infosys
- (b) HCL
- (c) Satyam
- (d) Wipro

▼ [Answer](#)

Answer: (a) Infosys

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Question 3.

Esteem needs are concerned with \_\_\_\_\_

- (a) Affection
- (b) Prestige and Self-respect
- (c) Friendship
- (d) Acceptance

▼ [Answer](#)

Answer: (b) Prestige and Self-respect

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Question 4.

Grapevine is

- (a) Formal communication
- (b) Informal communication
- (c) Lateral communication
- (d) Barrier to communication

▼ [Answer](#)

Answer: (b) Informal communication

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Question 5.

Directing is concerned with the following elements \_\_\_\_\_

- (a) Communication
- (b) Supervision and Motivation
- (c) Leadership
- (d) All of the above

▼ [Answer](#)

Answer: (d) All of the above

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Question 6.

Two way communication technique is used under \_\_\_\_\_

- (a) Laissez Faire
- (b) Democratic style
- (c) Autocratic style
- (d) None of the above

▼ [Answer](#)

Answer: (b) Democratic style

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Question 7.

Hierarchy Theory of Motivation was given by \_\_\_\_\_

- (a) Abraham Maslow
- (b) Peter Maslow
- (c) Henry Maslow
- (d) David Maslow

▼ [Answer](#)

Answer: (a) Abraham Maslow

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Question 8.

Which of the following is not a leadership style?

- (a) Free-rein
- (b) Autocratic
- (c) Democratic
- (d) Dictatorship

▼ [Answer](#)

Answer: (d) Dictatorship

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Question 9.

Which of the following is a financial incentive?

- (a) Job Security
- (b) Promotion

- (c) Employee Participation
- (d) Stock Incentive

▼ [Answer](#)

Answer: (d) Stock Incentive

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Question 10.

Status comes under the following type of barriers

- (a) Psychological barrier
- (b) Semantic barrier
- (c) Non Semantic barrier
- (d) Organisational barrier

▼ [Answer](#)

Answer: (d) Organisational barrier

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Question 11.

Basic Physiological Needs are concerned with \_\_\_\_\_

- (a) Shelter
- (b) Hunger
- (c) Thirst
- (d) All of the above

▼ [Answer](#)

Answer: (d) All of the above

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Question 12.

Supervision means \_\_\_\_\_

- (a) Planning for the future
- (b) Starting a business
- (c) Fulfilment of legal formalities
- (d) Overseeing what is being done by subordinates

▼ [Answer](#)

Answer: (d) Overseeing what is being done by subordinates

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Question 13.

Bonus, Promotion and Recognition are the example of \_\_\_\_\_

- (a) Controlling
- (b) Positive Motivation
- (c) Staffing
- (d) Planning

▼ [Answer](#)



Answer: (b) Positive Motivation

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Question 14.

The process of converting the message into communication symbols is known as

- (a) Decoding
- (b) Encoding
- (c) Feedback
- (d) Media

▼ [Answer](#)

Answer: (b) Encoding

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Question 15.

Which of the following is not an element of the communication process?

- (a) Communication
- (b) Channel
- (c) Receiver
- (d) Decoding

▼ [Answer](#)

Answer: (a) Communication

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Question 16.

Which one of the following is not an element of direction?

- (a) Delegation
- (b) Communication
- (c) Supervision
- (d) Motivation

▼ [Answer](#)

Answer: (a) Delegation

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Question 17.

Which of the following is not a financial incentive \_\_\_\_\_

- (a) Profit Sharing
- (b) Recognition
- (c) Pension and Gratuity
- (d) Bonus

▼ [Answer](#)

Answer: (b) Recognition

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Question 18.

Under which style of leadership there is no delegation of authority?

- (a) Democratic
- (b) Autocratic
- (c) Laissez Faire
- (d) None of the above

▼ [Answer](#)

Answer: (b) Autocratic

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Question 19.

Leadership is the art or process of \_\_\_\_\_

- (a) Making people responsible without providing them any authority
- (b) Influencing the behaviour of people
- (c) Supervision
- (d) Delegating Authority

▼ [Answer](#)

Answer: (b) Influencing the behaviour of people

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Question 20.

The motivation theory which classifies needs in hierarchical order is developed by

- (a) Fred Luthans
- (b) Abraham Maslow
- (c) Scott
- (d) Peter F. Drucker

▼ [Answer](#)

Answer: (b) Abraham Maslow

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Question 21.

Punishment and stopping increments etc. are the examples of \_\_\_\_\_

- (a) Communication
- (b) Positive Motivation
- (c) Supervision
- (d) Negative Motivation

▼ [Answer](#)

Answer: (d) Negative Motivation

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Question 22.

Social/Affiliation/Belongingness needs are concerned with \_\_\_\_\_

- (a) Salary
- (b) Pension



- (c) Stability of income
- (d) Affection, Acceptance and friendship

▼ [Answer](#)

Answer: (d) Affection, Acceptance, and friendship

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Question 23.

Which of the following is a function of a supervisor?

- (a) Accounting
- (b) Staffing
- (c) Ensures performance of work
- (d) Planning

▼ [Answer](#)

Answer: (c) Ensures performance of work

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